

# F R E E M A N

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international home  
+housewares show

2012

march 10-13  
chicago • usa

**INCLUDE THE FREEMAN METHOD OF  
PAYMENT FORM WITH YOUR ORDER**

NAME OF SHOW: **INTERNATIONAL HOME + HOUSEWARES SHOW / MARCH 10 - 13, 2012**

COMPANY NAME: \_\_\_\_\_ BOOTH #: \_\_\_\_\_

CONTACT NAME: \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_

For Assistance, please call 773-473-7080 to speak with one of our experts.

**Let Freeman OnLine® estimate your material handling charges for you.** Log on to [www.freemanco.com/store](http://www.freemanco.com/store), select your show and click on "Estimate My Material Handling Costs". From Freeman OnLine you can print extra shipping labels, get tips on how to package your freight and much more.

## MATERIAL HANDLING SERVICES

- Crated:** Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
- Special Handling:** Material delivered by a carrier in such a manner that it requires additional handling, such as ground unloading, stacked or constricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation and shipments that require additional time, equipment or labor to unload. **Federal Express, UPS, Airborne Express & DHL** are included in this category due to their delivery procedures.  
(See definitions on back)
- Uncrated:** Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- Straight Time -** 8:00 A.M. to 4:30 P.M. Monday through Friday
- Overtime -** 4:30 P.M. to 8:00 A.M. Monday through Friday; ALL DAY Saturday
- Double Time-** ALL DAY Sunday and Holidays  
(Overtime/Double Time will be applied to all freight received at the warehouse and/or show site that must be moved into or out of booth during above listed times.)

Part #	Description	Price per CWT	200lb. Minimum
<b>Warehouse Shipment Delivered on or before February 21, 2012</b>			
501100	Crated or Skidded Shipment .....	\$63.20	\$126.40
501200	Special Handling Shipment .....	\$82.20	\$164.40
<b>Warehouse Shipment - Received after February 21, 2012</b>			
501101	Crated or Skidded Shipment .....	\$66.80	\$133.60
501201	Special Handling Shipment .....	\$86.90	\$173.80
<b>Show Site Shipment</b>			
502100	Crated or Skidded Shipment .....	\$50.55	\$101.10
502200	Special Handling Shipment .....	\$65.70	\$131.40
502300	Uncrated or Pad Wrapped Shipment.....	\$70.75	\$141.50
<b>Show Site Shipment - Received after March 9, 2012</b>			
502101	Crated or Skidded Shipment .....	\$64.00	\$128.00
502201	Special Handling Shipment .....	\$83.20	\$166.40
502301	Uncrated or Pad Wrapped Shipment.....	\$89.60	\$179.20
<b>Overtime Charge Inbound/Outbound, MONDAY through SATURDAY (In addition to above rates)</b>			
503100	Crated or Skidded Shipment .....	\$12.65	\$25.30
503200	Special Handling Shipment .....	\$15.20	\$30.40
503300	Uncrated or Pad Wrapped Shipment.....	\$19.10	\$38.20
<b>Overtime Charge Inbound/Outbound, ALL DAY SUNDAY &amp; HOLIDAYS (In addition to above rates)</b>			
503101	Crated or Skidded Shipment .....	\$25.30	\$50.60
503201	Special Handling Shipment .....	\$30.50	\$61.00
503301	Uncrated or pad Wrapped Shipment.....	\$38.15	\$76.30
<b>Small Package Shipments (30lb. maximum)</b>			
	Per Shipment.....		\$38.70
<b>Mobile Unit</b>			
505100	Flat Rate .....		\$300.00 per unit

### OFF TARGET

If an exhibitor misses the assigned target date and/or time, they will be charged the prevailing rate listed above plus and additional \$3.10 per cwt.

Part #	Description	Weight	CWT	Unit Price	Estimated Total Cost
502100	SAMPLE Show Site Shipment/ Crated or Skidded	1200	÷ 100 = 12	\$ 50.55	\$606.60
			÷ =		
<b>NOTE: To order rigging labor and/or forklifts, use the Rigging Labor Order Form.</b>					Sub Total
					Tax
					<b>N/A</b>
					<b>Total</b>

# SPECIAL HANDLING DEFINITIONS

For frequently asked questions and material handling estimator tools, go to [www.freemanco.com/store](http://www.freemanco.com/store)

Special handling applies to shipments that are loaded by cubic space and/or packed in such a manner as to require additional labor/handling, such as ground unloading, constricted space unloading, designated piece unloading, carpet/pad only shipments or stacked shipments. Also included are shipment integrity, alternate delivery locations, mixed shipments and shipments without individual bills of lading. Shipments loaded in this manner require additional time, labor, or equipment to unload, sort, and deliver.

## **What is Ground Loading/Unloading?**

Vehicles that are not dock height, preventing the use of loading docks, such as U-Hauls, flat bed trailers, double drop trailers, company vehicles with trailers that are not at dock level, etc.

## **What is Constricted Space Loading/Unloading?**

Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full capacity of trailer--top to bottom, side to side. One example of this is freight that is loaded down one side of a trailer that must be by-passed to reach target freight.

## **What is Designated Piece Loading/Unloading?**

Drivers that require the loading crew to bring multiple pieces of the freight to the rear of the trailer to select the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded in a sequence to ensure all items fit.

## **What are Stacked Shipments?**

Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items place on top of crates and/or pallets constitute special handling.

## **What is Shipment Integrity?**

Shipment integrity involves shipments on a carrier that are intermingled, or delivered in such a manner that additional labor is needed to sort through and separate the various shipments on a truck for delivery to our customers.

## **What is Alternate Delivery Location?**

Alternate Delivery Location refers to shipments that are delivered by a carrier that requires us to deliver some shipments to different levels in the same building or to other buildings in the same facility.

## **What are Mixed Shipments?**

Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment, but does require special handling. Freeman defines special handling for mixed loads as having less than 50% of the volume as uncrated.

## **What does it mean if I have "No Documentation"?**

Shipments arrive from a small package carrier (including, among others, Federal Express, UPS, Airborne Express & DHL) without an individual Bill of Lading, requiring additional time, labor, and equipment to process.

## **What about Carpet Only Shipments?**

Shipments that consist of carpet and/or carpet padding only require special handling because of additional labor and equipment to unload.

## **What is the difference between Crated and Uncrated Shipments?**

Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons, and properly packed skids. An uncrated shipment is material that is shipped loose or pad wrapped, and/or unskidded without proper lifting bars and hooks.